

# **Advanced Forecasting**

An intelligent, machine-learning based approach to flight-by-flight passenger forecasting

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## Advanced Forecasting – how? The BEONTRA Methodology





Our methodology employs the power of the available data and machine learning to determine an accurate forecast recommendation. The approach has specific elements to take care of difficult periods like holidays. Furthermore, flights of which the model is not certain will be indicated to the end user.



## **Initial Results**

**Case:** Forecast a difficult holiday period (01.04.2017 – 05.05.2017) with advanced forecasting algorithm and compare the results with forecast produced by a customer

#### **Results:**



On average a reduction of error of **22%** 



**30/35** days a **lower** relative average error of passengers predicted per 15 min, Average absolute passenger missed per flight reduced from 27 to **21** 



Automatic forecast received in less than 5 minutes

Day Total Error – Consistent underprediction **by 1-2 percent** average consistently relative to the customer forecast



## Next steps for Advanced Forecasting

#### **Finalize Architecture**

- Move from successful prototype towards productized architecture
- Address the remaining (minor) open items

#### Implementation

- Establish the workflow in our products
- Enable the communication between algorithm and User Interface

#### **Front-end**

 Include a forecasting dashboard for users to be informed of the recommendation provided by the algorithm

#### **Test First Version**

 After implementation, the first version will be tested and validated against data from various customers and compared to their forecast



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